



SUCCESSFUL CLOSINGS IN A DISTRESS REAL ESTATE MARKET

With the NCBA Real Property Committee



DATE: Wednesday, March 14, 2012
TIME: 5:30 - 7:30 p.m.
PLACE: Nassau County Bar Association

2.0 NYMCLE credit hours:
1.5 areas of professional practice
5 ethics & professionalism



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This program will offer all the tools and tips needed for successful real estate closings in today's market of overly cautious lenders and distress sellers. This program will not only cover transactional consideration tips, but will highlight the considerations needed for successful short sales. In addition, this program will offer an ethical component needed to protect your clients and yourself when presented with a request for simultaneous representation.

Daniel J. Baker, Esq.

Chair, NCBA Real Estate Committee
Sahn Ward Coschignano & Baker, P.C.
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Chandra Mary Ortiz, Esq.

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PRE-CLOSING AND CLOSING
CONSIDERATIONS

Jaime D. Ezzratty, Esq.

Ezzratty Ezzratty & Levine, Mineola

SHORT SALES

Richard Klein, Esq.

Diamond Law Group, Mineola

REPRESENTING BOTH SIDES OF THE
TRANSACTION - ETHICAL CONCERNS

Ralph Catalano, Esq.

Assistant Dean, Nassau Academy of Law
Catalano Gallardo & Petropoulos, LLP
Jericho

SUCCESSFUL CLOSINGS IN A DISTRESS RE MARKET March 14, 2012

Name—PLEASE PRINT _____

Address _____

Phone _____

*Email-REQUIRED to receive
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